



G E O F F Y A L E C O N S U L T A N C Y

Geoff Yale Consultancy Workshop Hand out.

Tender Pricing Evaluation

Blackpool College

Price 50%

The Price evaluation shall comprise the following elements:

Core Product Pricing	50%
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Core Product Pricing		
All costs clearly outlined in accordance with requirements of the proposal on a line by line basis		Weighting per available mark is 1.0
Lowest total core contract Costs	50 marks	50.00 %
2 nd Lowest total core contract Costs	45 Marks	45.00 %
3 rd Lowest total core contract Costs	40 Marks	40.00 %
4 th Lowest total core contract Costs	35 Marks	35.00 %
5 th Lowest total core contract Costs	30 Marks	30.00 %
6 th Lowest total core contract Costs	25 marks	25.00 %
7 th Lowest total core contract Costs	20 Marks	20.00 %
8 th Lowest total core contract Costs	15 Marks	15.00 %
9 th Lowest total core contract Costs	10 Marks	10.00 %
10 th Lowest total core contract Costs	5 Marks	5.00 %

Trafford MBC

Price 60% weighting

With regards to the price evaluation the lowest price tender will be awarded the maximum price score [60%] and tenders thereafter be ranked and scored in accordance with how much more expensive their prices are compared to the lowest price. eg if a tenderer is 50% more expensive than the lowest price it will be awarded 50% less price points than the lowest price tender .If 125% more expensive it will be awarded 125% less price score making this a minus score.

Pricing Calculation

Price %

Bid 1 -	£15,000	100% = 50%
Bid 2	£18,000	80%= 40%
Bid 3	£19,000	73.33% = 36.66%

Price Example

The table below sets out how the scoring will be applied to Price. The weightings in the example below are for illustration. The maximum score available for pricing is 25%.

Pricing Schedule		Tender A	Tender B	Tender C	Tender D	Tender E
(a)	Total Cost	£15,000	£18,000	£20,000	£19,000	£30,000
(b)	% Difference above lowest price*	0	20	33.33333	26.66667	100
(c)	Adjusted Cost Score [100 - (b)]**	100	80	66.66667	73.33333	0
(d)	Price Weighting	25	25	25	25	25
(e)	Weighted score [(c) x (d)] / 100	25.00	20.00	16.67	18.33	0.00

* = (This bidders price/lowest bidders price)*100 - 100

** = (100 - % above lowest price)

In the example above, Tender E scored a score of zero as their bid price was 100% more than the lowest price.